perimeter 81 | For MSPs



Connecting Remote SMB Workforces

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Securing remote access for employees and contractors is not just an option but a modern necessity for large enterprises and thriving small businesses alike.

As with their larger counterparts, small to medium businesses (SMBs) face an ever-growing demand for a robust, reliable, and rapid network security solution.

One that enables SMBs to embrace flexible work-from-home models, support remote employees and contractors, and facilitate on-the-go sales teams.

The problem with making this a reality is twofold:

1. Many **SMBs don't have the resources** to develop and manage these systems internally.
2. **Remote work is filled with risk**. After working hard to build their business, it's easy for SMBs to lose it all in just one click. That may sound dramatic, but malicious actors target SMBs, because they are often ill-equipped to deal with today's digital threats.

That's why MSPs must offer their clients robust secure network access and secure internet access. Protection that keeps client employees secure while connecting to SaaS applications, cloud resources, on-prem servers, or simply doing research online.

Quick deployment and prompt value realization are also must-haves. With a cloud-first, advanced network security solution, MSPs can then build their business and scale effortlessly while onboarding clients looking for a seamless transition from legacy hardware.

Secure Network Access

Traditional network security models rely on legacy VPNs and firewalls, which can be complex and difficult to manage. A modern secure network access solution uses a zero-trust approach where every user and device must be authenticated by identity and device before accessing resources.

Not only do client employees need a username and password to login, but each device must show that it is running a specific antivirus suite or operating system version. These rules are customizable, allowing the network administrator to set all contextual rules.

Secure access based on zero trust offers a granular level of control, allowing the security team to enforce strict access controls and protect sensitive data from unauthorized access or breaches.

Authentication rules apply whether employees are in the office, at home, or on the road providing maximum security for corporate assets.

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Secure Internet Access

Seamlessly address secure internet with a Secure Web Gateway (SWG) to provide robust protection against web-based threats, helps enforce corporate web browsing policies, and deliver visibility to administrators for user activities across the web.

SWG adds an extra layer of security to an SMB's operations with flexible deployment options. This makes sure their business runs smoothly and safely without potentially devastating ransomware attacks that mean costly damage to the SMB's reputation and an always difficult decision about whether or not to pay off the attackers–not to mention frustrating hours of investigation and repair by the MSP.

Protect Employees Wherever They Are

Secure network access solutions must offer rapid, reliable connectivity for employees and contractors, whether they're down the road, across the country, or overseas. This requires a high performance network with a global network of PoPs that enable workforces wherever they are.

No Maintenance

A cloud-based solution means all patching and updates are handled by the platform freeing up MSP teams to focus on other client needs. There is no need to worry about managing physical hardware or infrastructure. In a world where IT teams are constantly challenged by maintenance issues, a cloud platform provides a refreshing break.

Integrate Identity Providers

For a seamless user experience, modern network security must integrate with major Identity Providers (IdPs), enabling users to log in using Single Sign-On (SSO). This not only simplifies the login process for users but also adds an additional layer of security. It eliminates the need for users to remember multiple passwords, which reduces the risk of password-related breaches. It also means onboarding a new client's employee roster is that much simpler.

Perimeter 81 Is Built for MSPs

Perimeter 81 provides numerous advantages for MSP partners. In addition to our secure network

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access and secure internet access solutions, we enable more efficient workflows with our multi-tenant console that offers a unified view. All deployment, configuration, and maintenance is done in one place. Analytics can be viewed in a single-pane-of-glass, which means easier monitoring, better control, and faster root cause analysis.

We also enable your activities with free training, prepackaged marketing campaigns, and support from our professional services team.

Whether you need to fix a networking issue for one of your clients or need to explain zero trust to your clients, we've got your back.

Quick Time to Value

One of the key differentiators of Perimeter 81 is our capability for lightning-fast deployment. The platform can deploy users and sites in mere minutes, making it an ideal choice for MSPs providing services to companies seeking a swift transition from traditional hardware-based systems to a cloud-based approach.

Wide Security Coverage

Perimeter 81's converged security approach brings multiple tools and technologies together to provide secure network access and secure internet access. The dual tier-1 providers and 50 global Points of Presence (PoPs) guarantee a high-performance network. Regular updates from multi-source malware definitions, cross-platform user policies, Zero Trust architecture, and advanced threat protection further enhance the value of the platform for MSPs and their clients.

Streamlined Network Security With Perimeter 81

Business is increasingly digital and remote work is becoming the norm. That's why a cloud-based, converged network security solution is more than just an ideal choice—it's a business necessity. Quick deployment and prompt value realization make Perimeter 81 a desirable managed solution for SMB network security.

With Perimeter 81, MSPs can help their clients stay one step ahead of digital threats, protect valuable resources, and remain connected and productive.

Learn more about Perimeter 81's Partner Program today.

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About Perimeter 81

Perimeter 81 is a robust, yet easy-to-use, converged networking and network security platform that connects all users, in the office or remote, to all resources, located on-prem or in the cloud. It is a cloud-native service that includes advanced capabilities such as Zero Trust Remote Access, Internet access control, malware protection and firewall as a service. It enables any MSP to build a secure corporate network over a private global backbone, for any customer, without hardware and within minutes. The entire service is managed from a unified console and is backed by an award-winning global support team that has you covered 24/7.



Learn More About Partnership Opportunities

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Learn More

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